Salesforce Consultant

Summary

Using your Salesforce skills in a consulting role will challenge and advance your expertise. You can work with your nonprofit clients from home (anywhere in the US) or choose to work from our Seattle office, if you are vaccinated. This position is a great fit for an experienced Salesforce administrator with broad technical skills who can switch between focusing on details and seeing the “big picture.”

You will join a team that is passionate about leveraging Salesforce’s unique capabilities to drive social change. You must have strong technical knowledge of Salesforce so you can tailor solutions to the needs of each client organization. This position also requires creativity, teamwork, empathy, and the ability to communicate successfully with client representatives, including those with little technical knowledge.

Responsibilities

- Consult with clients to best understand their needs and turn them into successful Salesforce implementations. Implementations typically involve customization, data migration, technical documentation, coaching client administrators, and training staff.
- Understand and implement Salesforce system administration best practices.
- Integrate third-party applications with Salesforce to support client’s business processes.
- Assist with new project definition and scoping.

Competencies and Qualifications

Required

- Two years as a Salesforce administrator or developer.
- Experience with Salesforce implementations from requirements to roll out and support.
- One year experience in customer service or consulting.
- Ability to prioritize tasks, organize information, work independently, and use good judgment.
- Ability to self-manage and adapt to changing priorities as needed.

Preferred

- Three years in technology as a consultant or business analyst.
- Experience integrating third-party applications with Salesforce.
- Experience with Agile methodology.
- Experience working with nonprofit organizations.
- Experience with Salesforce Nonprofit Success Pack including legacy “Starter Pack” versions.
Success means you build strong relationships with clients, become a highly engaged member of the team, and bill 70% of your monthly time to client projects by the end of your first year.

What we offer

- Flexibility: Ability to set your own schedule within a M-F, 7am to 7pm timeframe, including working remotely and/or from home.
- Collaboration with a small but highly professional team with opportunities for professional development.
- Benefits including generous paid time off, holiday pay, and access to employer-paid medical, dental, and vision coverage.

Salary Range: $65,000 to $75,000 annually DOE

Inclusiveness Statement

501 Commons is an equal-opportunity employer. We seek to recruit persons of diverse backgrounds and to support retention and advancement within the organization. We believe that a board, staff, and volunteer corps with diverse personal and professional backgrounds enhances our ability to meet our mission.

501 Commons is committed to fostering an inclusive workplace where people of diverse backgrounds can fully utilize their talents to advance our mission. We are committed to fostering and supporting a workplace culture inclusive of people who face systemic oppression because of their race, ethnicity, national origin, gender, sexual orientation, gender identity, socio-economic status, marital status, age, physical abilities, political affiliation, religious beliefs, or any other non-merit fact, so that all employees feel included, equal, valued, and supported.

To Apply

To be considered for this position, please submit your resume and cover letter to jobs@501commons.org with Salesforce Consultant in the email subject line. We look forward to hearing from you!